

# HOSPITAL INFRASTRUCTURE INSIGHT SENEGAL 2020

Installed Base | Opportunity | Health Personnel  
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131 Hospitals and diagnostic imaging centers covered across the country.

## With Lower than 7% of Total Hospitals in the Country Equipped to Provide Tertiary Care Services, Senegal's 'Plan Senegal Emergent' will Need to Accelerate Investments on Infrastructural Growth

As of 2019, about 131 hospitals and diagnostic imaging centers were functioning in Senegal. Currently, around 7% of them are equipped to provide tertiary care services. The number is expected to rise in the next 3-4 years, as the country continues to invest in improving healthcare access. Between 2018-2019, the Government added close to 1,000 beds in the cities of Touba, Kaffrine, Sedhiou and Kedougou, along with improved procurement of high-end medical equipment for diagnostics and surgical interventions. This growth was part of their "Plan Sénégal Emergent" (PSE) – a major investment exercise dedicated to drive economic transformation.

According to [EMERG's new HospeTrack Hospital Intelligence for Senegal](#), this impetus by the Government, is expected to accelerate the total number of hospitals scaling up from secondary to tertiary care services. In the immediate term, the tertiary care hospital segment is expected to drive revenue growth for medical equipment manufacturers. For the next 3-4 years, growth could be driven by the 64 secondary care hospitals in the country, that together hold less than 50 ICU beds. The new report from EMERG quantitatively demonstrates how this set of hospitals could emerge as a potential growth opportunity for medical device companies.

The new dataset is a tool that allows users to understand in-depth hospital level statistics in terms of personnel, medical equipment installed base, and departmental maturity in Senegal. For example, according to data from the report, the overall penetration of major diagnostic imaging and image guided therapeutic equipment such as CT, MRI, C-Arms and Cath Labs, even in the Large Public National and Teaching Hospitals in the country is still less than 45%.



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The report provides account-level directional detail on total beds, ICU beds, ORs, ventilators, incubators, etc., along with Anaesthesia Machines, C-Arms, Cath Labs, PET, Nuclear, SPECT, CT, MRI scanners, Ultrasound and X-Ray machines, making it the only source of hospital-level intelligence for medical equipment installed base in Senegal. This dataset is a valuable tool for any organization that is in the process of optimizing sales targets, estimating market potential or building an account management plan in Senegal.

The report is a craftily designed dataset that provides a graphical summary of the health infrastructure in the country apart from an account-level view of resources, directional information on medical device installed base, hospital demographic and care services. The report commits itself as a tool to understand, visualize, and identify opportunity pockets at the hospital-level for medical devices manufacturers, and digital healthcare companies.

**Key medical device companies featured in the dataset include:** Philips Healthcare, Siemens Healthcare, Toshiba (Canon Medical Systems), Hitachi Medical Systems, Dräger Medical, EDAN, Mediprema

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